

# HIT-BOIS PROJECT

## ( INDUSTRIAL HUB FOR WOOD PROCESSING )



## I. AIM OF THE PROJECT



The Industrial Hub for Wood Processing (HIT-BOIS) project seeks to create, at the very heart of a forest sector, a horizontally integrated industrial facility for the advanced processing of wood resources in community-owned forest titles (council and community forests).

The rationale of this project is to convert council and community forests into an

important economic asset for their holders, via the implementation of a vertically integrated industrial strategy associating communities with international wood industry professionals.



## II. PROJECT STRATEGY



This project is being implemented via a business partnership between:

- A “forestry consortium” (for timber production) comprising holders of council (council authorities) and community forests (community interest groups), which is in

charge of implementing the technical and financial plans for timber production to ensure the steady supply of the HIT-BOIS; and

- An ‘industrial consortium’ made up of international wood industry actors (donors, processors/industrialists and traders) for the advanced processing of wood, which is in charge of implementing the technical, financial and commercial plans for the management of the HIT-BOIS.

The State endorses this business partnership as a strategic partnership through a tripartite State/Forestry Consortium/Industrial Consortium agreement.

## III. PROJECT IMPLEMENTATION METHODOLOGY

The implementation of this project’s strategy includes the following five stages:

### Phase 1

Setting up a forestry consortium. The project manager (one of the mayors of a council forest) shall address the community stakeholders in the division to promote the business plan so that they can join the “forest consortium”.

Here, the goal is to gather a critical mass of holders of council forest titles with a minimal wood production “capacity” of 100,000 m<sup>3</sup> of logs per year, and of community titles with a minimal wood production “capacity” of 10,000 m of sawn timber per year, and to set up a “forestry consortium”.

### Phase 2

The “forestry consortium” will draft and submit a business plan to the project’s “focal point”, to promote it among international wood industry stakeholders.

This phase is intended to set up an industrial consortium:

### Phase 3

Negotiating and signing an MoU between the forestry consortium and the industry consortium.

### Phase 4

Negotiating and signing the tripartite strategic partnership agreement between the State, the forestry consortium, and the industrial consortium.

### Phase 5

Provision of funds (according to the schedule defined in the tripartite agreement) and effective launch of activities in the HIT-BOIS.